



# APEX GREEN TRADING CORPORATION

IMPORTS & EXPORT

[apexgreen@hotmail.com](mailto:apexgreen@hotmail.com) [apexgreentrading@gmail.com](mailto:apexgreentrading@gmail.com)

Skype: apexgreentrading

[www.apexgreentradingcorporation.com](http://www.apexgreentradingcorporation.com)

mobile no: 0091 8547336926

mobile no: 0091 9995893405



TO,  
WHOM IT MAY CONCERN,  
ATTN: PRINCIPAL BUYER / MANDATE

## SOFT CORPORATE OFFER

WE APEX GREEN TRADING CORPORATION FOR JSC RN-NYAGANNEFTEGAZ, ROSNEFT, UNDER PENALTY OF PERJURY HEREBY CONFIRM OUR AVAILABILITY AND CAPABILITY TO SUPPLY THE UNDER LISTED PRODUCTS FOR TWELVE MONTHS CONTRACT. THE SUPPLY IS GUARANTEED TO MEET THE SPECIFICATIONS AND EQUIREMENTS OF SGS OR EQUIVALENT. TRANSACTION TERMS AND CONDITIONS:

### DIESEL GAS D2 OIL GOST 305-82:

RUSSIAN ORIGIN MINIMUM QUANTITY: TRAIL LIFT, 50,000 MT MAXIMUM  
QUANTITY: 200,000 MT PER (X 12 MONTHS CONTRACT)  
PRICE: GROSS USD \$ 290/ NET UUD \$ 280-CIF ASWP.  
COMMISSION: \$5 / \$5

### AVIATION KEROSENE COLONIAL GRADE 54-JET FUEL:

RUSSIAN ORIGIN MINIMUM TRAIL LIFT.  
QUANTITY: 2,000,000 BARRELS PER LIFT MAXIMUM CONTRACT  
QUANTITY: 3,000.000 BARRELS PER MONTH  
PRICE: GROSS \$ 54.00 USD/\$52.00 USD NET FOB  
COMMISSION: \$2.

### VIRGIN FUEL OIL D6:

RUSSIAN ORIGIN MINIMUM TRAIL LIFT. QUANTITY: 80 MILLION GALLON PER LIFT MAXIMUM CONTRACT  
QUANTITY: 100 MILLION US GALLONS /EVERY: 14 DAYS (TWO) WEEKS  
PRICE: GROSS \$ 0.80 USD /\$ 0.78 USD NET FOB  
COMMISSION: \$0.2

**ICPO SHOULD BE JSC RN-NYAGANNEFTEGAZ VIA APEX GREEN TRADING CORPORATION**

**ICPO SHOULD HAVE JSC RN-NYAGANNEFTEGAZ PROCEDURES**

**JSC RN-NYAGANNEFTEGAZ SIBIRSKAYA ST., 10, BLDG. 1, KHANTY-MANSIYSK**

**AUTONOMOUS DISTRICT-YUGRA, NYAGAN, 628183, RUSSIA.**

**OKPO 50529266 OGRN 1028601496725 INN/KPP 8610010727/997150001**





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## MAZUT 100 GOST-1058575

RUSSIAN ORIGIN MINIMUM QUANTITY: TRAIL LIFT, 100,000 MT MAXIMUM QUANTITY: 300,000 MT PER (X 12 MONTHS CONTRACT)

PRICE: GROSS USD \$ 200/ NET UUD \$ 190-CIF ASWP.

COMMISSION: \$5 / \$5

## LIQUEFIED NATURAL GAS GOST 5542-87

(LNG: RUSSIAN ORIGIN MINIMUM QUANTITY: TRAIL LIFT, 60,000 MT. MAXIMUM: 100,000 MT PER (X 12 MONTHS CONTRACT) CIF ASWP

PRICE: \$250 GROSS / \$240 NET

COMMISSION: \$5 / \$5

### PROCEDURE FOB DIP AND PAY ROTTERDAM PORT

1. BUYER SENDS ICPO TO SELLER ON RECEIPT OF SELLER'S SOFT OFFER ALONG WITH TANK STORAGE AGREEMENT (TSA).
2. SELLER ISSUE COMMERCIAL INVOICE CI, FOR THE AVAILABLE QUANTITY IN THE STORAGE TANK ALONG WITH ICC WARNING LETTER.
3. BUYER SIGNS COMMERCIAL INVOICE CI, ALONGSIDE THEIR TANK FARM AS PROOF OF STORAGE AVAILABILITY AND RETURN WITH NCNDA/IMFPA SIGNED BY ALL BUYER GROUPS WITH COMMISSION STRUCTURES.
4. SELLER \*ISSUES BUYER PARTIAL PROOF OF PRODUCT & ATV FOR PHYSICAL VERIFICATION OF THE PRODUCT UNCONDITIONAL (DTA).

FRESH SGS REPORT INSPECTED IN ROTTERDAM SHOE TANKS. .

(ATV) AUTHORIZATION FOR PHYSICAL VERIFICATION OF THE PRODUCT.

TANK STORAGE RECEIPT. (TSR). .

INJECTION REPORT SHORE TANK ROTTERDAM. .

CERTIFICATE OF ORIGIN. .

NOTARIZED AND ENDORSE NCNDA/IMFPA BY THE SELLER AND THEIR BANK.

5. BUYER UPON PHYSICAL VERIFICATION OF THE PRODUCT AND THE PPOP DOCUMENTS CONFIRMATION, BUYER ORDER SGS TO CONDUCT THE DIP TEST IN THE SELLER STORAGE TANK ON BUYER EXPENSE.

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6. SELLER ISSUES REFINERY REGISTRATION CERTIFICATE, AUTHORITY TO SELL & COLLECT (ATSC). COMMITMENT TO SUPPLY, PRODUCT PASSPORT.
7. UPON SUCCESSFUL DIP TEST, BUYER PROVIDE TANK STORAGE RECEIPT (TSR) OR VESSEL DETAILS.
8. SELLER "ISSUE BUYER TITLE OF OWNERSHIP CERTIFICATE TO BE FOLLOWED BY ALL EXPORT DOCUMENTATION
9. BUYER MAKES PAYMENT BY MT103 OR TT WIRE TRANSFER FOR THE TOTAL PRODUCT AND LIFTS THE PRODUCT AND SELLER PAYS ALL INTERMEDIARY INVOLVE IN THE TRANSACTION.

### ALTERNATIVELY FOB DIP AND PAY PROCEDURE

1. BUYER SENDS ICPO TO SELLER ON RECEIPT OF SELLER'S SOFT OFFER
2. SELLER "ISSUES COMMERCIAL INVOICE CI, FOR THE AVAILABLE QUANTITY IN THE STORAGE TANK IN ROTTERDAM ALONG WITH THE FOLLOWING DOCUMENTS. COPY OF COMPANY REGISTRATION CERTIFICATE, COPY OF STATEMENT OF PRODUCT AVAILABILITY IN THE STORAGE TANK IN ROTTERDAM. ICC WARNING LETTER.
3. BUYER SIGNS COMMERCIAL INVOICE AND RETURN TO SELLER ALONG WITH TANK STORAGE AGREEMENT (TSA) (ATV) AUTHORIZATION TO VERIFY PROOF OF STORAGE AVAILABILITY WITH NCNDA/IMFPA SIGNED BY ALL BUYER GROUPS WITH COMMISSION STRUCTURES.
4. SELLER PROGRAMED THE INJECTION AND ISSUES BUYER THE FOLLOWING DOCUMENTS .  
UNCONDITIONAL DTA .  
(ATV)AUTHORIZATION TO VERIFY (ATV) .  
FRESH SGS REPORT INSPECTED IN ROTTERDAM SHOE TANKS. .  
TANK STORAGE RECEIPT. (TSR) .  
AUTHORIZATION TO SELL& COLLECT (ATSC) .  
INJECTION REPORT SHORE TANK ROTTERDAM. .  
PRODUCT PASSPORT.
5. BUYER ORDERS SGS TO CONDUCT DIP TEST IN THE SELLER'S TANK ON BUYER EXPENSE.
6. UPON SUCCESSFUL DIP TEST, BUYER PRESENT THEIR TANK STORAGE RECEIPT (TSR).
7. SELLER TRANSFER TITLE OF OWNERSHIP CERTIFICATE TO BUYER TO BE FOLLOWED BY ALL EXPORT DOCUMENTATION

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**ICPO SHOULD HAVE JSC RN-NYAGANNEFTEGAZ PROCEDURES**

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8. BUYER MAKES PAYMENT BY MT103 OR TT WIRE TRANSFER FOR THE TOTAL PRODUCT AND LIFTS THE PRODUCT AND SELLER PAYS ALL INTERMEDIARY INVOLVE IN THE TRANSACTION.

## BANK TO BANK CIF RUSSIAN PORT PROCEDURE

1. BUYER RECEIVE SCO AND SENDS LOI OR ICPO TO SELLER SIGN BY THE BUYER.
2. SELLER LEGAL DEPARTMENT ISSUE DRAFT CONTRACT ADDRESS TO BUYER'S COMPANY.
3. BUYER SIGNS EACH PAGE ON DRAFT CONTRACT AND RETURN TO SELLER WITHIN 3 WORKING DAYS.
4. SELLER REGISTER AND LEGALIZED THE COUNTER SIGNED DRAFT CONTRACT WITH RUSSIAN MINISTRY OF ENERGY ON THE SELLER EXPENSE AND SENDS THE COPY OF REGISTERED / LEGALIZED DRAFT CONTRACT TO THE BUYER INCLUDING THE FOLLOWING LISTED AND NOTARIZE HARD COPIES PARTIAL

PPOP DOCUMENTS TO BUYER/ BUYER BANK VIA GOVERNMENT SECURED COURIER SERVICE/ NCNDA/IMFPA.

STATEMENT OF AVAILABILITY OF PRODUCT SIGN AND ENDORSE BY THE MINISTRY OF ENERGY.

COMMITMENT TO PRODUCE AND SUPPLY THE PRODUCT. .

TANK RECEIPT OF THE PRODUCT STORAGE.

CERTIFICATE OF ORIGIN.

CHARTER PARTY AGREEMENT. .

REGISTERED HARD COPIES CONTRACT ISSUED BY THE MINISTRY OF JUSTICE. .

CERTIFICATE OF CONFORMITY .COMPANY CERTIFICATE OF TAX INCORPORATION FRESH SGS REPORT BASED ON INTERNATIONAL ANALYTICAL REPORT .

ATS.

5. BUYER'S BANK OPEN COMMUNICATION WITH SELLER'S BANK AND AGREE TO ISSUE IRREVOCABLE NON- TRANSFERABLE, NON-ASSIGNABLE, NO DIVISIBLE, REVOLVING DOCUMENTARY LETTER OF CREDIT DLC/MT700 COVERING FIRST SHIPMENT VALUE. (BUYER'S BANK OPTION)
6. SELLER ISSUES ALL SHIPPING DOCUMENTS & BILL OF LADING TO BUYERS BANK IN ACCORDANCE TO INSTRUMENT PRESENTED BY BUYER'S BANK, SELLER'S BANK REPLIED WITH 2% PB TO ACTIVE THE LETTER OF CREDIT ISSUED BY THE BUYER BANK.
7. SELLER CLEARS VESSELS FROM THE COMMERCIAL TERMINAL (RUSSIAN SHORE) BUYER CONFIRM SHIPPING DOCUMENTS WITH VESSELS CAPTAIN WHILE SELLER EFFECT DELIVERY TO BUYER

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DESTINATION ACCORDING TO CONTRACT SCHEDULE AND ARRANGE PAYMENT TO ALL INTERMEDIARIES INVOLVED FROM BOTH PARTY REPRESENTATIVES AFTER CONFIRMATION ON OF QUALITY AND QUANTITY ( Q & Q ) OR CIQ REPORT.



MOHAN NAIR

APEX GREEN TRADING CORPORATION

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JSC RN-NYAGANNEFTEGAZ SIBIRSKAYA ST., 10, BLDG. 1, KHANTY-MANSIYSK

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Moscow, 117997  
Russia  
Tel.: +7 499 517 88 99  
Fax: +7 499 517 72 35  
E-mail: [postman@rosneft.ru](mailto:postman@rosneft.ru)  
<http://www.rosneft.com>

OUR REF №: OAO/RN/072/RU.  
ROSNEFT REFINERY - "LLC RN - PURNEFTEGAZ"  
629830, Yamal – Nenets Autonomous District, Gubkinsky 10, Bldg3.  
RUSSIAN FEDERATION.  
REGISTRATION №: 1058901407707  
TAX REGISTRATION №: 8913006455  
23/11/2019 / №: CC1209775.RU.

Att:

Many thanks for expressing interest in establish business relations with Rosneft oil Company, as a state- owned and public company we execute our sales on a transparent basis, most of the contracts are signed as a result of the tender either for a term (Usually a calendar year) or spot (Usually a calendar month) basis of delivering.

In respond to your confirmation letter and request of our banking details, we enclosed our off sure banking details ONLY for SBLC for your perusal.

**COMPANY NAME: FINANCE & INVESTMENT GROUP S.R.O**  
**TEL №: 24298514**  
**COMPANY ADDRESS: PRIMATORSKA 296/36, LIBEN, 180 00 PRAHA 8**  
**BANK NAME: UNICREDIT BANK CZECH REPUBLIC AND SLOVAKIA A.S**  
**BANK ADDRESS: CZECH REPUBLIC PRAGUE ZELETAVSKA 1525/1, 140 92.**  
**IBAN USD: CZ3727000000001387348419**  
**IBAN EUR: CZ6527000000001387348400**  
**SWIFT CODE: BACX CZ PP**  
**BANK OFFICER: MICHAL SVAGAR**  
**TELL: 00420 – 955 962 111.**

We affirm our absolute commitment to the supply of the product contained in your letter as received.

BEST REGARD

SIGNED:  
GABDULKHAKOV AIDAR KHALILOVICH  
GENERAL DIRECTOR PETROLEUM CRUDE OIL.  
ROSNEFT REFINERY – "LLC RN - PURNEFTEGAZ".

E-MAIL: [info@purneftegaz.ru](mailto:info@purneftegaz.ru) / [info@purneftegaz-rosneft.ru](mailto:info@purneftegaz-rosneft.ru)

[https://lcr.purneftegaz.rosneft.com/about/Rosneft\\_today/Operational\\_structure/Development\\_and\\_Production/lcr.purneftegaz/Contacts/](https://lcr.purneftegaz.rosneft.com/about/Rosneft_today/Operational_structure/Development_and_Production/lcr.purneftegaz/Contacts/)





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TO,  
WHOM IT MAY CONCERN,  
ATTN: PRINCIPAL BUYER / MANDATE.

**OUR REF №: OAO/RN/072/RU.**

ROSNEFT REFINERY - "LLC RN - PURNEFTEGAZ"  
629830, MAMMAL - NENETS AUTONOMOUS DISTRICT, GUBKINSKY 10, BLDG3.  
RUSSIAN FEDERATION.

**REGISTRATION №: 1058901407707**

**TAX REGISTRATION №: 8913006455**

## OFFICIAL SOFT CORPORATE OFFER (SCO)

WE LLC RN - PURNEFTEGAZ "ROSNEFT" IS AN OIL AND GAS EXPLOITING, PRODUCING AND EXPORT COMPANY, WITH FULL LEGAL RESPONSIBILITY, UNDER THEIR PENALTY OF PERJURY, HEREBY ISSUE THIS OFFER WITH GIVEN TERMS AND CONDITIONS STATED IN THIS OFFER TO CONFIRM OUR READINESS TO EXECUTE THE COMMERCIAL INVOICE AGREEMENT WITH END BUYER, AND HAVE THE ABILITY TO SUPPLY THE FOLLOWING COMMODITY ACCORDING TO THE TERMS AND CONDITIONS IN THIS OFFER. FINANCIAL STATEMENT FROM THE BUYER'S BANK CLARIFYING BUYER'S FINANCIAL CAPABILITY WILL BE REQUIRED TO CONSIDER BUYER'S NEGOTIATION. ONLY DIRECT NEGOTIATIONS FROM END BUYER'S REPRESENTATIVE WILL BE CONSIDERED

### PRODUCTS LIST / PRICES:

#### 1. MAZUT M100 GOST-10585 - 75 ANNUAL CONTRACTS.

MINIMUM QUANTITY SHOULD BE: 10,000 METRIC TONS PER LIFTING.

MAXIMUM QUANTITY: 100,000 METRIC TONS PER LIFTING.

GROSS USD \$195.00 / NET USD \$185.00 - "C.I.F" PER MT

PRODUCTS TO BE LOAD IN NOVOROSSIYSK /VLADIVOSTOK RUSSIA TO ANY WORLD SAFE PORT.

COMMISSION: USD \$10.00 /BUYER SIDE OPEN / SELLER SIDE OPEN.

#### 2. D-2 GASOIL-DIESEL L-0.2-62 GOST 305-82 ANNUAL CONTRACT

MINIMUM QUANTITY SHOULD BE: 10,000 METRIC TONS PER LIFTING.

MAXIMUM QUANTITY: 500,000 METRIC TONS PER LIFTING.

THE PRICES AND CONDITIONS OF DELIVERING ARE UNDER "C.I.F" PER MT

GROSS USD \$305.00 / NET USD \$295.00

PRODUCTS TO BE LOAD IN NOVOROSSIYSK /VLADIVOSTOK RUSSIA TO ANY WORLD SAFE PORT.

COMMISSION: USD \$10.00 /BUYER SIDE OPEN/SELLER SIDE OPEN.

ICPO SHOULD BE TO GENERAL DIRECTOR PETROLEUM CRUDE OIL. ROSNEFT REFINERY -  
LLC RN - PURNEFTEGAZ VIA APEX GREEN TRADING CORPORATION.

ICPO SHOULD BE PROCEDURES OF GENERAL DIRECTOR PETROLEUM CRUDE OIL. ROSNEFT REFINERY -  
LLC RN - PURNEFTEGAZ VIA APEX GREEN TRADING CORPORATION



IEC NO: 1014008484 TAX: ABAFA6278K



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### 3. AVIATION KEROSENE COLONIAL GRADE JP54 ANNUAL CONTRACT.

MINIMUM QUANTITY: 1, 000 000 BARRELS PER LIFTING

MAXIMUM QUANTITY: 15,000,000 BARRELS PER LIFTING.

GROSS USD\$33.00/NET USD\$ 30.00 - "F.O.B" ROTTERDAM

GROSS USD\$41.00/NET USD\$ 38.00 - "C.I.F" PER BARRELS

PRODUCTS TO BE LOAD IN NOVOROSSIYSK /VLADIVOSTOK PORT RUSSIA TO ANY SAFE WORLD PORT.

COMMISSION: USD\$ 3.00 / BUYER SIDE OPEN/ SELLER SIDE OPEN.

### 4. RUSSIA - CRUDE - OIL /ESPO ANNUAL CONTRACT.

MINIMUM QUANTITY: 15,000 BARRELS PER LIFTING

MAXIMUM QUANTITY: 2,000,000 BARRELS PER LIFTING.

GROSS USD\$41.00/NET USD\$ 36.00 - "CIF" PER BARRELS PRODUCT LIFETABLE - CIF NOVO.

COMMISSION: USD\$ 5.00 / BUYER SIDE OPEN/ SELLER SIDE OPEN.

### 5. MAZUT 100 GOST -10585-99, ANNUAL CONTRACT

MINIMUM QUANTITY: 10,000 MT PER MONTH

MAXIMUM QUANTITY: 500,000 MT PER MONTH

THE PRICE AND CONDITION OF DELIVERY IS BASED ON C.I.F PER MT GROSS \$ 210.00 USD / NET \$ 200.00

USD VLADIVOSTOK / NOVOROSSIYSK

COMMISSIONS: \$ 10.00 USD

### 6. LIQUIDIFIED PETROLEUM GAS GOST 20448-90, 50% PROPANE AND 50% BUTANE /- LPG/LNG.

MINIMUM QUANTITY: 15,000 MT PER MONTH MAXIMUM QUANTITY: 500,000 MT PER MONTH THE PRICE

AND CONDITION OF DELIVERY IS BASED ON C.I.F PER MT: GROSS \$ 160.00 USD /NET \$ 150.00 USD,

ANNUAL CONTRACT

VLADIVOSTOK / NOVOROSSIYSK

COMMISSIONS: \$ 10.00 USD

### 7. FUEL -OIL CST 180/ 380 ANNUAL CONTRACT

MINIMUM QUANTITY SHOULD BE: 10,000 METRIC TONS PER LIFTING.

MAXIMUM QUANTITY: 500,000 METRIC TONS PER LIFTING.

THE PRICES AND CONDITIONS OF DELIVERING ARE UNDER "C.I.F" PER GALLON

GROSS USD \$ 270/ NET USD \$ 260

PRODUCTS TO BE LOAD IN NOVOROSSIYSK /VLADIVOSTOK RUSSIA TO ANY WORLD SAFE PORT.

COMMISSION: USD\$ 10, 00 /BUYER SIDE OPEN/SELLER SIDE OPEN.

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LLC RN - PURNEFTEGAZ VIA APEX GREEN TRADING CORPORATION.

ICPO SHOULD BE PROCEDURES OF GENERAL DIRECTOR PETROLEUM CRUDE OIL. ROSNEFT REFINERY -  
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**8. VIRGIN D6 FUEL -OIL ASTMD5002 C4-C6 GASOIL ANNUAL CONTRACT**  
MINIMUM QUANTITY SHOULD BE: 10,000 METRIC TONS PER LIFTING.  
MAXIMUM QUANTITY: 500,000 METRIC TONS PER LIFTING.  
THE PRICES AND CONDITIONS OF DELIVERING ARE UNDER "C.I.F" PER GALLON  
GROSS USD \$ 0.75/ NET USD \$ 0.71  
PRODUCTS TO BE LOAD IN NOVOROSSIYSK /VLADIVOSTOK RUSSIA TO ANY WORLD SAFE PORT.  
COMMISSION: USD\$ 0.04 /BUYER SIDE OPEN/SELLER SIDE OPEN.

## EXPORT PROCEDURES- RULE "FOB-ROTTERDAM":

- 1) BUYER PROVIDES ICPO, ALONG WITH CP. AND BANK CONFIRMATION LETTER FOR PROOF OF THE FUND.
- 2) SELLER ISSUE COMMERCIAL INVOICE "CI" FOR BUYER REVIEW AND COUNTERSIGN RETURN AND BUYER SIGN AGREEMENT AND MADE PAYMENT FOR THE STORAGE TANK IN ROTTERDAM, (TSA) WHICH MUST BE NOMINATED BY THE REFINERY (OJSC ROSNEFT REFINERY). [STORAGE TANK NOMINATED BY OJSC ROSNEFT REFINERY TO BE INTERNATIONALLY RECOGNIZED WITH TANK STORAGE IN ROTTERDAM WHERE THE PRODUCT IS TO BE STORED. NO THIRD-PARTY TANK ARRANGEMENT TO BE NOMINATED OR ACCEPTED BY ROSNEFT.
- 3) SELLER ISSUES THE PROOF OF PRODUCT TO BUYER:  
A, PRODUCT PASSPORT  
B, COMMITMENT TO SUPPLY  
C, AUTHORIZATION TO SELL  
D, INJECTION REPORT (REFINERY RESERVOIR)  
E, QUANTITY AND QUALITY (Q&Q) BY (INTERNATIONAL SERVICE - SGS OR EQUIVALENT)  
F, ATTESTATION OF THE ALLOCATION.
- 4) REFINERY PROVIDES TSR AND ATV (AUTHORIZATION TO VERIFY) THE STORAGE TANK AND SELLER COMMENCE ON THE INJECTION OF THE PRODUCT.
- 5) UPON COMPLETE INJECTION, SELLER FURNISHES THE BUYER WITH THE SGS AND DTA TO CONDUCT THE DIP TEST.
- 6) UPON SUCCESSFUL DIP TEST, BUYER MAKE PAYMENT BY MT103 OR TT WIRE TRANSFER FOR THE TOTAL PRODUCT AVAILABLE AND SELLER CHANGE TITLE TO BUYER NAME.

ICPO SHOULD BE TO GENERAL DIRECTOR PETROLEUM CRUDE OIL. ROSNEFT REFINERY - LLC RN - PURNEFTEGAZ VIA APEX GREEN TRADING CORPORATION.

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7) BUYER LIFTS THE PRODUCT AND SELLER PAYS COMMISSION TO ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION.

## EXPORT PROCEDURES- RULE "CIF":

1. BUYER CONFIRM OFFICIAL (SCO) AND SIGNED RETURN WITH THE FOLLOWING DOCUMENTS:

- (A) BUYER OFFICIAL IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO).
- (A)BUYER COMPANY CERTIFICATE OF BUSINESS INCORPORATION/ REGISTRATION
- (B)BUYER COMPANY COMPREHENSIVE PROFILE
- (C)BUYER'S COPY OF IDENTIFICATION MATERIALS (INTERNATIONAL PASSPORT)
- (D) BANK CONFIRMATION LETTER FOR PROOF OF THE FUND.

2. REFINERY WILL ISSUE THE FULL DRAFT CONTRACT DIRECTLY TO THE END BUYER FOR AMENDMENT AND TO ENDORSE THE FULL DRAFT CONTRACT AND FORWARD IT BACK TO THE REFINERY WITH ACCEPTANCE LETTER AND REGISTER THE EXPORT QUOTA (TALON), THE REFINERY WILL OBTAIN THE LEGALIZED COPY OF THE CONTRACT UNDER REFINERY EXPENSES, THE HARD COPY OF CONTRACT FROM THE APPROPRIATE BODY BEFORE SENDING IT TO THE END BUYER VIA COURIER SERVICES.

3. THE HARDCOPIES OF THE CONTRACT AND THE PARTIAL PROOF OF THE PRODUCTS DOCUMENTS (PPOP) WILL BE SEND TO THE BUYER VIA COURIER SERVICE UNDER BUYER'S ATTENTION, FOR BUYER BANK VERIFICATION /ENDORSEMENT, BUYER'S BANK WILL VERIFY AND ENDORSE THE PPOP DOCUMENTS, AND RETURN TO REFINERY BANK, VIA SWIFT OR COURIER EXPRESS, FOR EFFECTING THE TRANSPORTATION OF THE FUEL TO LOADING PORT.

LIST OF THE PRODUCTS DOCUMENTS TO BE SEND VIA COURIER FROM THE REFINERY TO BUYER'S.

- (A) COPY OF REFINERY CERTIFICATE OF INCORPORATION
- (B) COPY OF REFINERY CODE CERTIFICATE
- (C) COPY OF REFINERY EXPORT CERTIFICATE
- (D) COPY OF THE REFINERY COMMITMENT TO PRODUCE THE PRODUCT.
- (E) COPY OF STATEMENT OF AVAILABILITY OF THE PRODUCT
- (F) CHARTER PARTY AGREEMENT.
- (G) COPY OF REFINERY IRREVOCABLE LETTER OF GUARANTEE AND OBSERVATION OF SALES AND PURCHASE CONTRACT LETTER OF CONFIRMATION AND FULL COMMITMENT TO SUPPLY THE PRODUCT
- (H) COPY OF REFINERY PASSPORT OF THE PRODUCTS.
- (I) ANALYSIS REPORT (EQUIVALENT TO SGS "CONFIRMABLE").

ICPO SHOULD BE TO GENERAL DIRECTOR PETROLEUM CRUDE OIL. ROSNEFT REFINERY - LLC RN - PURNEFTEGAZ VIA APEX GREEN TRADING CORPORATION.

ICPO SHOULD BE PROCEDURES OF GENERAL DIRECTOR PETROLEUM CRUDE OIL. ROSNEFT REFINERY - LLC RN - PURNEFTEGAZ VIA APEX GREEN TRADING CORPORATION



IEC NO: 1014008484 TAX: ABAFA6278K



# APEX GREEN TRADING CORPORATION

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mobile no: 0091 9995893405



4. THE REFINERY WILL CONFIRM TO THE BUYER THE ACTUAL PERIOD OF THE SHIPMENT COMMENCEMENTS, CONTRACT ARE TO BE LODGED ON BANK RESPECTIVELY.
5. BUYER'S BANK SEND PRE -ADVICE TO REFINERY BANK TO KICK START THE BANK TO BANK PROCESS AND REFINERY WILL LODGED THE CONTRACT INTO BANKS RESPECTIVELY WITH AVAILABILITY OF PRODUCTS DOCUMENTS FULL POP.
6. THE REFINERY WILL CONTACT THE BUYER WITH SHIPMENT TRACKING DETAILS AND THE DATE FOR ARRIVAL OF THE SHIPMENT ON DESTINATION PORT.
7. REFINERY WILL PROVIDE 2% OPERATIVE PERFORMANCE GUARANTY (BOND) TO BUYER'S BANK TO ACTIVATE BUYER'S PAYMENT INSTRUMENT FOR THE BALANCE FULL PAYMENT ON ARRIVAL OF THE GOODS.
8. BUYER'S BANK ISSUE 100%, PAYMENT ON PRODUCTS DESTINATION PORT AS WILL BE AGREED IN THE CONTRACT AND COMMISSION WILL BE PAID BY THE REFINERY PER SHIPMENT ACCORDING TO THE CONTRACT PAYMASTER.

## TERMS AND CONDITIONS:

COMMON PROCEDURES: PROCEDURES SHALL BE IN ACCORDANCE WITH THE CHRONOLOGICAL PROCEDURES AND RULES PROMULGATED BY RUSSIAN CHAMBER OF FOREIGN TRADE AND EXPORT CONTROL AUTHORITY, FOR SALE AND PURCHASE OF CRUDE OIL AND PETROLEUM PRODUCTS IN THE RUSSIA FEDERATION, ALL PRODUCTS ARE OF RUSSIAN ORIGIN THE MAXIMUM QUANTITY FOR ALL NEW BUYERS MUST NOT BE ABOVE 50,000 TO 300,000 METRIC TONS FIRST SHIPMENT TRAILS. STAMPS AND SIGNATORY ARE OBLIGATORY FOR EVERY ISSUED IRREVOCABLE CORPORATE PURCHASE ORDER OR LETTER OF INTENT.

QUANTITY MUST BE ACCORDING TO OUR MAXIMUM AND MINIMUM CAPACITIES OF DELIVERING AS WELL BE AGREED BY THE SELLER AND MARKUPS SHOULDN'T EXCEED USD\$5.00 (FIVE US DOLLARS). INSPECTION: SGS, CCIC, CIQ OR SIMILAR AT THE EXPENSES OF THE REFINERY BEFORE LOADING. THE TERMS OF PAYMENT OF THE PRODUCT CAN BE A NONTRANSFERABLE, NON DIVISIBLE DOCUMENTARY LETTER OF CREDIT OR A BANK GUARANTEE AGAINST TELEGRAPHIC WIRE TRANSFER SWIFT PAYMENT AGAINST PRODUCTS DOCUMENTS AFTER INSPECTION AT BUYER DISCHARGE PORT, OR AN IRREVOCABLE, CONFIRMABLE SWIFT WIRE TRANSFER VIA MT103/23 AGAINST PRODUCTS DOCUMENTS AFTER BUYER CONFIRMABLE/FINAL TEXT INSPECTION AT THE DISCHARGE PORT OR STAND BY LETTER OF CREDIT. "SBLC". PROOF OF PRODUCTS. (POP) MUST BE ISSUE FROM THE REFINERY VIA CURIAL SERVICES UP ON RECEIPT BUYER'S ENDORSEMENT DRAFT CONTRACT

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## MAJOR PROCEDURES FOR EXPORT:

1. BUYER CONFIRMS SOFT OFFER AND ISSUES AN OFFICIAL ICPO TO THE REFINERY WITH PRODUCTS SPECIFICATIONS AND BANK CONFIRMATION LETTER FOR PROOF OF THE FUND.
2. UP ON SUCCESSFULLY CONFIRMATION OF BUYER'S CAPABILITY TO PURCHASE, THE REFINERY WILL ISSUE TO THE BUYER FULL CORPORATE OFFER (FCO) FOR SIGNING AND RETURN, WITH THE FOLLOWING DOCUMENTS:
  - (A)BUYER COMPANY CERTIFICATE OF BUSINESS INCORPORATION/ REGISTRATION
  - (B)BUYER COMPANY COMPREHENSIVE PROFILE
  - (C)BUYER'S COPY OF IDENTIFICATION MATERIALS (INTERNATIONAL PASSPORT)
3. REFINERY WILL ISSUE THE FULL DRAFT CONTRACT DIRECTLY TO THE END BUYER FOR AMENDMENT AND TO ENDORSE THE FULL DRAFT CONTRACT AND FORWARD IT BACK TO THE REFINERY WITH ACCEPTANCE LETTER AND MADE THE PAYMENT FOR ACQUIRED THE "EXPORT QUOTA/ REGISTRATION OF TALON", IN TOTAL AMOUNT OF (USD\$ 19,999.00) THE REFINERY WILL OBTAIN THE LEGALIZED COPY OF THE CONTRACT UNDER REFINERY EXPENSES, THE HARD COPY OF CONTRACT FROM THE APPROPRIATE BODY BEFORE SENDING IT TO THE END BUYER VIA COURIER SERVICES.
4. THE HARDCOPIES OF THE CONTRACT AND THE PARTIAL PROOF OF THE PRODUCTS DOCUMENTS (PPOP) WILL BE SEND TO THE BUYER VIA COURIER SERVICE UNDER BUYER'S ATTENTION, FOR BUYER BANK VERIFICATION /ENDORSEMENT, BUYER'S BANK WILL VERIFY AND ENDORSE THE PPOP DOCUMENTS, AND RETURN TO REFINERY BANK, VIA SWIFT OR COURIER EXPRESS.

## LIST OF THE PRODUCTS DOCUMENTS TO BE SENT VIA COURIER FROM THE REFINERY TO BUYER'S.

- A. COPY OF REFINERY CERTIFICATE OF INCORPORATION
- B. COPY OF REFINERY CODE CERTIFICATE
- C. COPY OF REFINERY EXPORT CERTIFICATE
- D. COPY OF THE REFINERY COMMITMENT TO PRODUCE THE PRODUCT.
- E. COPY OF STATEMENT OF AVAILABILITY OF THE PRODUCT
- F. CHARTER PARTY AGREEMENT.
- G. COPY OF REFINERY IRREVOCABLE LETTER OF GUARANTEE AND OBSERVATION OF SALES AND PURCHASE CONTRACT LETTER OF CONFIRMATION AND FULL COMMITMENT TO SUPPLY THE PRODUCT
- H. COPY OF REFINERY PASSPORT OF THE PRODUCTS.
- I. ANALYSIS REPORT (EQUIVALENT TO SGS "CONFIRMABLE")

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5. THE REFINERY WILL CONFIRM TO THE BUYER THE ACTUAL PERIOD OF THE SHIPMENT COMMENCEMENTS, CONTRACT ARE TO BE LODGED ON BANK RESPECTIVELY.
6. BUYER'S BANK SEND PRE -ADVICE TO REFINERY BANK TO KICK START THE BANK TO BANK PROCESS AND REFINERY WILL LODGED THE CONTRACT INTO BANKS RESPECTIVELY WITH AVAILABILITY OF PRODUCTS DOCUMENTS FULL POP.
7. THE REFINERY WILL CONTACT THE BUYER WITH SHIPMENT TRACKING DETAILS AND THE DATE FOR ARRIVAL OF THE SHIPMENT ON DESTINATION PORT.
8. REFINERY WILL PROVIDE 2% OPERATIVE PERFORMANCE GUARANTY (BOND) TO BUYER'S BANK TO ACTIVATE BUYER'S PAYMENT INSTRUMENT FOR THE BALANCE FULL PAYMENT ON ARRIVAL OF THE GOODS.
9. BUYER'S BANK ISSUE 100%, PAYMENT ON PRODUCTS DESTINATION PORT AS WILL BE AGREED IN THE CONTRACT AND COMMISSION WILL BE PAID BY THE REFINERY PER SHIPMENT ACCORDING TO THE CONTRACT PAYMASTER

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